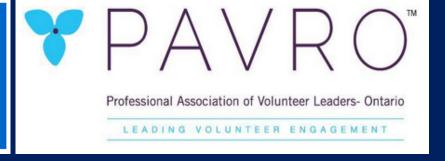
#### WELCOME

The Conversation will begin in a few minutes!



I work with technically and intellectually brilliant entrepreneurs who are frustrated with leadership and people issues



www.StevenArmstrong.ca

#### **Meet Steve**



Led teams responding to the following:

- 2016 Fort McMurray Wildfires
- The 2013 Alberta Floods,
- The 2011 Slave Lake Wildfires
- 2004 Tsunami,
- The 2003 British Columbia firestorms
- SARS,
- The 2003 Blackout,
- Sept 11 Terrorist Attacks
- Leading soldiers in military operations;

Leadership Coach, Educator, Consultant and Speaker Leader, Soldier And Humanitarian

## **Mandatory Inspirational Quotes**

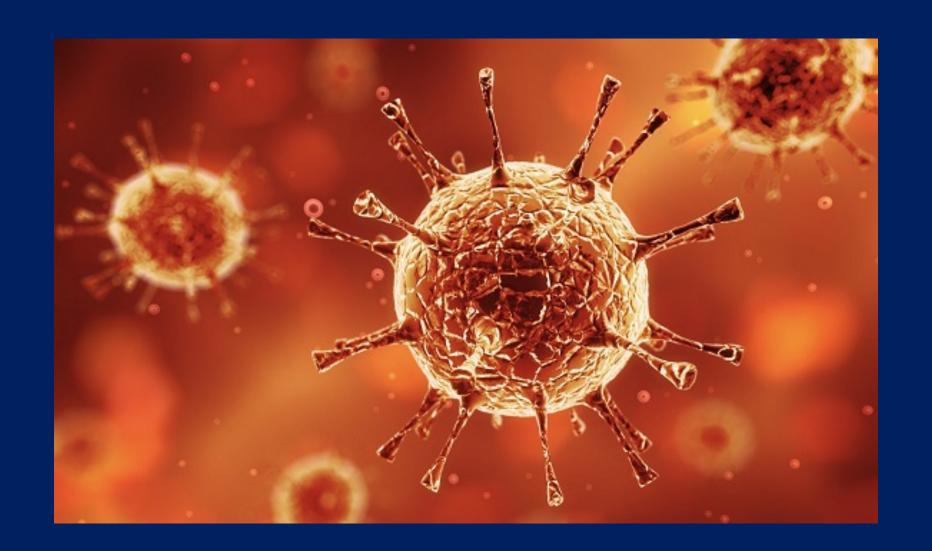
"If Plan A didn't work, stay cool: The alphabet has 25 more letters."

Unknown

"No battle plan, survives contact with the enemy"

- Helmuth von Moltke.





## You've worked hard to build an organization with:

- a reputation for delivering results;
- value to your stakeholders, and
- trust within your team

Don't waste it!

## Be Exceedingly Human

#### **Build Trust**



- Start now
- Be humble
- Push information
- Promote credible sites and sources

## **Manage Fear**



Fear is inevitable.

Acknowledge it and deal with it

Failure can result in contagious paralysis

Identify, contain and overcome fear

# Be Persistent & Lean Into Your People

#### **Keep Your People Informed**

#### Tell Them:

- Where to go
- What to do
- How to be safe

#### **NEVER BS or Lie**





#### **NEVER BS or Lie**

- If you don't know say so
- Commit to when you will get back with answer
- And back to them even
  if you still do not have an
  answer





## Listen & Respond

- Monitor conversations
- Interact conversationally
- Correct misinformation & respond to rumors
- What are people looking for



#### Connect

- Get human
- Talk to your team everyday
- Check in & out with people
- Separate meetings by topic & theme
- Look for what your people need



## **Be Creative**

#### **Crisis Communication Mindset**



- Murphy's law
- Be calm, empathetic and care
- Manage expectations
- Secrets can not be kept
- Control is your emotions

## **Coming Out The Other Side**

- This is the time to double down
  - on development
- Get the team to solve your problems
- Remember, only the healthiest organizations will survive

## Be Human, but not stupid



- Even if it is funny, don't be a comedian
- The Internet never forgets
- Know you audience
- Understand Your Goodwill
- What Are Your Values
- Transparency



#### The Media



- The Media will report whether they get a hold of you or not
- Use social media to stay ahead
- Unshackle your people
- There will always be someone who doesn't like you

### **Mandatory Inspirational Quote**



"The Chinese use two brush strokes to write the word 'crisis.'

One for danger; the other for opportunity.

In a crisis, be aware of the danger, but recognize the opportunity because no one will get out of this as they once were

#### 3 Things I Can Do For You



- 1-hour team cohesiveness building Zoom exercise
- Help you develop a team rallying cry
- An ear for coaching, problem solving or just to listen





#### GET YOUR FREE COP OF STEVE'S BOOK

#### YOU CAN'T LEAD FROM BEHIND:

WHAT I LEARNED IN COMBAT ABOUT LEADERSHIP, PEOPLE, AND PROFIT.

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